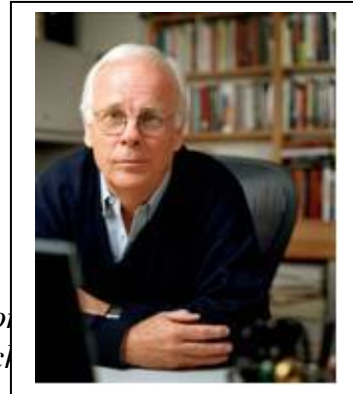


Biographical Sketch

Richard B. McKenzie

Richard McKenzie is the Walter B. Gerken Professor of Enterprise and Society in the Paul Merage School of Business at the University of California, Irvine.



Professor McKenzie has written more than twenty-five books and monographs, the latest of which are *Predictably Rational? In Search of Defenses of Rational Economics* (Springer 2009), *Why Popcorn Costs So Much: Other Pricing Puzzles* (Copernicus/Springer May 2008), *In Defense of Monopoly: How Market Power Fosters Creative Production* (University of Michigan Press, February 2008), and *Microeconomics for MBAs: The Economic Way of Thinking for Managers* (Cambridge University Press, 2006). His other titles include *Digital Economics: How Information Technology Has Transformed Business Thinking* (2003); *Trust on Trial: How the Microsoft Case Is Reframing the Rules of Competition* (2001); *Managing Through Incentives: How to Develop a More Collaborative, Productive, and Profitable Organization* (1998). His *New World of Economics*, co-authored with Gordon Tullock, has gone through five editions, has been published in five foreign languages, and has been used in most of the country's major colleges and universities.

In addition, Professor McKenzie has written several hundred pamphlets; articles; chapters for larger works; and scholarly articles for a variety of academic journals, including *Southern Economics Journal*, *Antitrust Bulletin*, *Public Choice*, *Journal of Political Economy*, and *Ethics*. His columns and general-interest articles have appeared in the *Wall Street Journal*, *New York Times*, *Los Angeles Times*, *Washington Post*, *USA Today*, *Christian Science Monitor*, *National Review*, *Forbes*, *Reader's Digest*, and most of the country's major regional newspapers.

Professor McKenzie's research ranges over a number of topic areas but concentrates on economic policy issues. His current research is concerned with neurological foundations of rational behavior. He has recently begun researching the economic causes and consequences of growing excess weight among Americans with special attention to the resource use and management implications of excess weight. The working title for a book that is expected to emerge from his

research is *Paying by the Pound: The Economics Causes and Consequences of America's Weight Problems*.

He has regularly received teaching awards from the fully employed and executive MBA students in the Merage School of Business at UCI, most recently from the Executive MBA Class of 2008. He has also received teaching awards from practically every other university where he has taught.

Professor McKenzie moved to the University of California, Irvine in 1991. His main teaching duties involve the microeconomic course for fully employed and executive MBA students. Several years ago, he was selected as one of the "Hottest 25 People in Orange County (Calif.);" by *OC Metro* magazine.

He received his B.S. from Pfeiffer College in North Carolina (1964), his M.A. from the University of Maryland (1967), and his Ph.D. from Virginia Tech (1972). He was awarded an honorary doctor of letters degree from his alma mater in 2001. He is a past president of the Southern Economic Association.

Professor McKenzie grew up at Barium Springs Home for Children (near Charlotte, North Carolina), an experience that led him to write *The Home: A Memoir of Growing Up in an Orphanage* (hardback in 1996 and paperback in 2006) and that caused him to edit *Rethinking Orphanages for the 21st Century* (1998) and *Home Away from Home: The Forgotten History of Orphanages* (forthcoming from Encounter Books, 2009). He is executive producer of a documentary film on *The Homecomings: The Forgotten World of America's Orphanages* (<http://homecomingmovie.org>) that was screened at several film festivals around the country and that received the Best Documentary Award in the Sedona (AZ) International Film Festival in early 2005. The film was aired in 2006, 2007, and 2008 on over 220 PBS stations around the country, including practically all major television markets.

He is married to Karen Albers McKenzie and has four children.

Email: mckenzie@uci.edu

Homepage: <http://www.gsm.uci.edu/~mckenzie>

Phone: (949) 463-2604

II. DETAILED PERSONAL INFORMATION

PERMANENT BUSINESS ADDRESS

430 Merage School of Business
University of California, Irvine
Irvine, CA 92697-3125
Phone: (949) 463-2604
Fax: (949) 824-8469

HOME ADDRESS

3 Owen Court
University Hills
Irvine, CA 92717
Phone:
(949) 854-7156

DATE AND PLACE OF BIRTH

March 7, 1942
Raleigh, NC

FAMILY

Married to Karen
Albers McKenzie
Four children

EDUCATION

B.S. (Business Administration), Pfeiffer College, 1964

M.A. (Economics), University of Maryland, 1967

Ph.D. (Economics), Virginia Tech, 1972

PRIMARY RESEARCH INTERESTS

Applied Microeconomics and Policy Issues

Organizational Economics

PERMANENT POSITIONS HELD

1991-Present Professor of Management and Economics
and Holder of the Walter B. Gerken Chair in
Enterprise and Society
Merage School of Business
University of California, Irvine

1991-Present	John M. Olin Adjunct Fellow, Center for the Study of American Business, Washington University in St. Louis
1989-1991	Hearin/Hess Professor of Economics College of Business University of Mississippi
1978-1989	Professor of Economics Clemson University
1977-78	Associate Professor of Economics Clemson University
1972-77	Professor (from Associate Professor) of Economics Appalachian State University
1966-72	Assistant Professor of Economics Radford College

TEMPORARY POSITIONS HELD

January-June 2003	Visiting Scholar Liberty Fund, Indianapolis
March 1999	Visiting Researcher Dallas federal Reserve Bank
1985-86	John M. Olin Visiting Professor Center for the Study of American Business Washington University in St. Louis
February 1983	Chair of Private Enterprise University of Idaho
1982	Senior Fellow in Economics Heritage Foundation
January 1982	Research Fellow

Center for the Study of Public Choice
Virginia Tech

1976-77 Research Associate
 Center for the Study of Public Choice
 Virginia Tech

HONORS AND PROFESSIONAL ACTIVITY

- Best Professor of the Year, Executive MBA Class. June 2008.
- Excellence in Teaching Award from the Fully Employed MBA students in the Merage of Business at the University of California, Irvine, June 2005.
- Excellence in Teaching Award from the Executive MBA students in the Merage School of Business at the University of California, Irvine, May 2005.
- Best Documentary award for *Homecoming: The Forgotten World of America's Orphanages* in the Sedona (AZ) International Film Festival, March 3, 2005.
- Excellence in Teaching Award from the Fully Employed MBA students in the Graduate School of Management at the University of California, Irvine, June 2004.
- Excellence in Teaching Award from the Executive MBA students in the Graduate School of Management at the University of California, Irvin, June 2003.
- President, Southern Economic Association, 2002-2003
- Selected as one of the "Hottest 25 People in Orange County (Calif.) for 2002" by OC Metro magazine for the development of the Enron Class, an MBA-level offered in fall 2002 that evaluated the rise and fall of the Enron Corporation from eight disciplinary perspectives and that involved ten lecturers.
- Charles and Twyla Martin Excellence in Teaching Award for 2002, Graduate School of Management, University of California, Irvine.

- Excellence in Teaching Award (core classes) from the Executive MBA students in the Graduate School of Management at the University of California, Irvin, June 2001.
- President-Elect, Southern Economic Association, 2001-2002.
- Honorary Doctor of Letters, awarded by Pfeiffer University (alma mater in North Carolina), May 5, 2001.
- Excellence in Teaching Award from the Executive MBA students in the Graduate School of Management at the University of California, Irvin, June 2000.
- Named to the Templeton Honor Rolls for Education in a Free Society in Recognition of Scholarly Excellence and a Commitment to the Principles of Freedom, 1997-1998, John Templeton Foundation, May 1997.
- Distinguished Scholar Award, Association of Private Enterprise Education, 1996.
- Outstanding Teacher Award, by the Executive MBA Students in the Graduate School of Management, University of California, Irvine, 1995.
- “Outstanding Academic Book of 1994,” awarded by Choice (a magazine devoted exclusively to reviewing academic books for academic libraries) for What Went Right in the 1980s.
- Teaching Excellence Award, by full-time MBA students in the Graduate School of Management, University of California, Irvine, 1993.
- Sophomore Teacher of the Year, by the students in Lambda Sigma (Sophomore Honor Society) University of Mississippi, 1991.
- Distinguished Alumni Award, Pfeiffer College, 1987.
- Member, Secretary of Labor William Brock's Task Force on Economic Adjustment and Worker Dislocation, 1985-1986 (dissenting member on the final report).
- Executive Committee, Southern Economics Association, 1984-86.

- Board of Academic Advisors, Competitive Economy Foundation and Citizens for a Sound Economy, 1982.
- George Washington Honor Medal for Bound to be Free, Freedom Foundation of Valley Forge, 1983.
- Adjunct Fellow, Center for the Study of American Business, Washington University in St. Louis, 1986-1998.
- Adjunct Fellow, Heritage Foundation, 1983-present.
- Adjunct Scholar, The Cato Institute, 1982-present.
- Editorial Board, Southern Economic Journal, 1980-83; occasional reviewer for Public Choice, Social Science Quarterly, Journal of Economic Education, Journal of Political Economy, Journal of Economic Issues.
- Leavey Foundation Award for Excellence in Private Enterprise Education, Freedom Foundation of Valley Forge, 1981.
- Trustees Award for Excellence in Teaching, Appalachian State University, 1974.
- Kazanjian Award for Outstanding Teaching, Third Place, Joint Council on Economic Education, 1972.

III. RESEARCH PROGRAM AND PUBLICATIONS

RESEARCH GRANTS

Major research projects have been supported by the Carthage Foundation, John M. Olin Foundation, Earhart Foundation, and the Lynde and Harry Bradley Foundation.

Books under Development

- *Paying by the Pound: The Economic Causes and Consequences of America's*

*Weight Problems***PUBLICATIONS****Film**

Homecoming: The Forgotten World of America's Orphanages, a feature-length documentary film syndicated by American Public Television, with more than 220 PBS stations from across the country airing the film, executive producer (directed by George Cawood).

Books Published**General Interest Books**

- *Why Popcorn Costs So Much at the Movie, And Other Pricing Puzzles*. (Selected for "Top Ten Business Books of 2008, *Inc.* magazine.) Heidelberg, Germany: Copernicus/Springer Publishers, 2008.
- *The Home: A Memoir of Growing Up in an Orphanage*, paperback edition with a new epilogue. Irvine, Calif.: Dickens Press, 2006
- *Getting Rich in America: 8 Simple Rules for Building a Fortune and Satisfying Life*. New York: Harper Business Books, 1999 (with Dwight Lee).
- *What Went Right in the 1980s*. San Francisco: Pacific Research Institute, 1994. (Cited for "Outstanding Academic Book of 1994" by Choice (a magazine devoted exclusively to reviews of academic books for academic librarians).
- *The Home: A Memoir of Growing Up in an Orphanage*. Hardback edition New York: Basic Books, Inc., 1996.

Audio Versions of Books

- *The Home: A Memoir of Growing Up in an Orphanage*, read from the 2006 paperback edition of the book by Richard McKenzie. Irvine, Calif.: Dickens

Press, 2006.

- *Getting Rich in America: 8 Simple Rules for Building a Fortune and a Satisfying Life*. New York: Harper Audio, 1999.
- *The Home: A Memoir of Growing Up in an Orphanage*, read from the 1996 hardback edition by Barrett Whitener. Newport Beach: Books on Tape, 1997.
- *What Went Right in the 1980s*. Newport Beach: Books on Tape, 1995.

Peer Reviewed Books¹

- *Predictably Ration? In Search of Defenses of Rational Behavior in Economics*. Heidelberg, Germany: Springer Publishers, forthcoming in 2009.
- *In Defense of Monopoly: How Market Powers Fosters Creative Production*. Ann Arbor, Mich.: University of Michigan Press, February 2008, with Dwight Lee.
- *Digital Economics: How Information Technology Has Transformed Business Thinking*. New York: Praeger Books, 2003.
- *Trust on Trial: How the Microsoft Case Is Reframing the Rules of Competition* (Perseus Books, 2000).
- *Managing Through Incentives: How to Develop a More Collaborative, Productive, and Profitable Organization*. New York: Oxford University Press, 1998) with Dwight Lee.
- *The Paradox of Progress: Growing Pessimism in an Era of Unbounded Opportunities*. New York: Oxford University Press, 1997.
- *Times Change: The Minimum Wage and the New York Times*. San Francisco: Pacific Research Institute, 1994.

¹ All of these books were subjected to blind review by two or more academic economists prior to acceptance for publication.

- *Failure and Progress: The Bright Side of the Dismal Science*. Washington: Cato Institute, 1993, with Dwight Lee.
- *Quicksilver Capital: How the Rapid Movement of Wealth Has Changed the World*. New York: Free Press, Inc., March 1991, with Dwight Lee.
- *The American Job Machines*. New York: Universe Books, Inc., 1988.
- *The Fairness of Markets: A Search for Justice in a Free Society*. Lexington, Mass.: D. C. Heath, Inc., 1987.
- *Regulating Government: A Preface to Constitutional Economics*. Lexington, Mass.: Lexington Books, Inc., 1986, with Dwight R. Lee.
- *Competing Visions: The Political Conflict Over America's Economic Future*. Washington: Cato Institute, 1985.
- *Fugitive Industry: The Economics and Politics of Deindustrialization*. San Francisco: Pacific Institute for Public Policy Research and Ballinger Publishing Co., 1984.
- *The Limits of Economic Science: Essays in Methodology*. Boston, Mass.: Kluwer Nijhoff Publishing, 1982.
- *Bound to Be Free*. Stanford, CA: Hoover Institution and Stanford University Press, 1982.
- *The Political Economy of the Educational Process*. Boston: Martinus Nijhoff, Inc., 1979.
- *An Economic Theory of Learning: Student Sovereignty and Academic Freedom*. Blacksburg, VA: University Publications and the Center for the Study of Public Choice, Virginia Tech, 1974, with Robert J. Staaf.

Textbooks and Other Books²

- *Microeconomics for MBAs: Theory and Applications to Public Policies and Management Strategies*, along with a DVD of video modules that cover components of the course. Cambridge, U.K.: Cambridge University Press, with Dwight Lee. Second edition forthcoming in 2010.
 - Second edition, forthcoming in 2010.
 - Chinese translated edition, China Renmin University Press, 2007.
 - First edition, 2006.
- *The New World of Economics*, Homewood, Ill.: Richard D. Irwin, Inc., with Gordon Tullock
 - Fifth edition. Reissued. New York: McGraw Hill Book Company, Inc., 1994.
 - Fourth edition, 1984.
 - Third edition, 1981.
 - Second edition, 1978
 - First edition, 1975.
 - Translated editions:
 - Japanese, 1978;
 - Spanish, 1978;
 - German, 1984; Chinese, 19??;
 - Italian, 19??.
- *Economics*, Boston: Houghton Mifflin, Inc.,
 - Polish translated edition, 1990.
 - Second edition, with David Kamerschen and Clark Nardinelli, 1989.
 - First edition, 1986;

² All textbooks were subjected to review by as many as a dozen of academic economists prior to publication. However, the level of review is substantially different from the treatment given academic books.

- *Modern Political Economy*. New York: McGraw Hill Book Company, Inc., 1978, with Gordon Tullock. Translated editions:
 - South African.
 - Spanish.
 - *Microeconomics*, 1st ed., 1986; 2nd ed., 1989.
 - *Macroeconomics*, 1st ed., 1986; 2nd ed., 1989.
- *Economic Issues in Public Policies*. New York: McGraw Hill Book Company, Inc., 1980.
- *National Industrial Policy: Commentaries in Dissent*. Dallas: Fisher Institute, 1984.

Edited Volumes

- *Home Away from Home: The Forgotten History of Orphanages*. New York: Encounter Books, forthcoming in August 2009.
- *Rethinking Orphanages for the 21st Century*. Thousand Oaks, Calif.: Sage Publications, 1998.
- *Constitutional Economics: Containing the Economic Powers of Government*. Lexington, Mass: D. C. Heath, Inc., 1984.
- *Plant Closings: Public or Private Choices?* 2nd ed. (1984)
- *A Blueprint for Jobs and Industrial Growth*. Washington: Heritage Foundation, 1984.
- *Plant Closings: Public or Private Choices?* Washington: Cato Institute, 1981.

Monographs (Peer Reviewed)

- Getting Rich in America: Policies that Discourage People from Following the Rules. St. Louis: Center for the Study of American Business, Washington University, January 1999 (with Dwight Lee).
- The Nature of Time in Economics. Fairfax, Va.: Center for the Study of Public Choice, George Mason University, May 1997.
- Rx for Economic Pessimism: The CPI and the Underestimation of Income Growth. St. Louis: Center for the Study of American Business, Washington University, forthcoming in February 1997.
- The Market Foundations of Philanthropy. Indianapolis: The Philanthropy Roundtable, 1994.
- The 1980s: A Decade of Debt? Hardly!. St. Louis: Center for the Study of American Business, Washington University, September 1992.
- America: What Went Right! Washington: Cato Institute, May 1992.
- The “Fortunate Fifth” Fallacy. St. Louis: Center for the Study of American Business, Washington University, May 1992).
- Airline Deregulation and Air Travel Safety: The American Experience. St. Louis: Center for the Study of American Business, Washington University, June 1991).
- The Retreat of the Elderly Welfare State. St. Louis: Center for the Study of American Business, Washington University, December 1990.
- The Proposed Minimum Wage Increase: Job Destruction State by State. Washington: National Chamber Foundation, November 1987.
- U.S. Employment Opportunities in a Competitive World Economy: A Pro-Market Agenda of Reforms. St. Louis: Center for the Study of American Business, Washington University, July 1987.
- Justice as Participation: Should Workers Be Given Managerial Rights? St. Louis: Center for the Study of American Business, Washington University,

1985).

- Restrictions on Business Mobility: A Study in Political Rhetoric and Economic Reality. Washington: American Enterprise Institute for Public Policy Research, 1979.

JOURNAL ARTICLES (Peer Reviewed³)

- The Male-Female Pay Gap Driven by Coupling between Labor Markets and Mating Markets, *Journal of Bioeconomics*, 8: 269-274, 2008. with Steven A. Frank.
- “Monopoly: A Game Economists Love to Play – Badly!” *Southern Economics Journal*, vol. 70 (Spring, no. 4, 2004), pp. 715-730.
- “The Impact of Orphanages on the Alumni’s Lives and Assessments of Their Childhoods,” *Children and Youth Services Review*, March 2003 (September 2003), pp. 703-753.
- “The Unappreciated Benefits of Market Entry Barriers,” *Antitrust Bulletin*, Winter 2003 (forthcoming).
- “The Importance of Deviance in Intellectual Development: Especially at Virginia Tech in the 1970s,” *American Journal of Economics and Sociology* (January 2004) (with Roman Galar), reprinted in *The Production and Diffusion of Public Choice Political Economy: Reflections on the VPI Center*, ed. by Joseph C. Pitt, Djavad Salehi-Isfahani, and Douglas W. Eckel (Malden, Mass.: Blackwell Publishers, 2004), pp. 19-49.
- “How Digital Economics Revises Antitrust Thinking,” *Antitrust Bulletin*, (Summer 2001), pp. 253-298, with Dwight Lee.
- “A Case for Letting a Firm Take Advantage of ‘Locked-In’ Customers,” *Hastings (Berkeley) Law Journal* (April 2001, pp. 795-812, with Dwight Lee.
- “Where Did All the Savings Go?” *Independent Review*, vol. 5 (no. 3, Winter 2001), pp. (with Robert Formaini).

³ All journal articles, notes, and comments were subjected to the standard blind reviews by two or more academic economists.

- “Is Microsoft a Monopoly?” Independent Review (October 1998; with William Shughart), pp. 165-197.
- “How the Client Effect Moderates Price Competition,” Southern Economic Journal with Dwight Lee, 1998, 64 (3), pp. 741-752.
- “Orphanage Alumni: How They Have Done and How They Evaluate Their Experience,” Child and Youth Care Forum, April 1997), pp. 87-111.
- “In Defense of Academic Tenure,” Journal of Institutional and Theoretical Economics, June 1996, pp. 325-341.
- “Corporate Failure As a Means to Corporate Social Responsibility,” Journal of Business Ethics, 13 (1994), pp. 969-978 (with Dwight Lee).
- “The 1980s: Contrasting the Rhetoric with the Reality of American Economic Progress,” Journal of Private Enterprise, vol. IX, 1993.
- “The First and Second Reich: The Taming of an Industrial Policy Enthusiast,” Cato Journal, Spring/Summer 1991 (released Winter 1992), pp. 47-64.
- “A Reexamination of the Relative Efficiency of the Draft and the All-Volunteer Army,” Southern Economic Journal (January 1992, with Dwight Lee), pp. 644-654.
- “Rational Addiction, Lagged Demands, and the Efficiency of Excise Taxation: A Reconsideration of Conventional Tax Wisdom,” Public Choice (1991), pp. 33-41.
- “Second Thoughts on the Public- Good Justification for Government Poverty Programs,” Journal of Legal Studies (January 1990; with Dwight Lee), pp. 189-202.
- “The International Political Economy of Declining Tax Rates,” National Tax Journal (March 1989; with Dwight Lee), pp. 79-83.
- “The Relative Restrictiveness of Quotas and Tariffs: A Reinterpretation of their Relative Efficiency from a Rent Seeking Perspective,” Public Choice (1988), pp. 85-90.

- “Does the NCAA Exploit College Athletes: An Economic and Legal Reinterpretation,” Antitrust Bulletin, with Thomas E. Sullivan (Summer 1987), pp. 373-399.
- “The Loss of Textile and Apparel Jobs: The Relative Importance of Imports and Productivity,” Cato Journal (Winter 1987), pp. 731-746.
- “Eminent Domain: A New Policy Tool for Industrial Reform,” Journal of Institutional and Theoretical Economics (Spring 1986), pp. 27-38.
- “The Loss of Textile and Apparel Jobs: The Relative Impact of Productivity and Imports,” Cato Journal (Summer 1986).
- “Tax/Compensation Schemes: Misleading Advice in a Rent Seeking Society,” Public Choice (March 1986), pp. 189-194.
- “Is There a Regional Bias in the Distribution of Federal Aid?,” Review of Regional Studies (Summer 1984).
- “The Impact of Tenure on the Distribution of Federal Funds,” Public Choice, with Lisa Kiel, 41 (2) (Summer 1983), pp. 285-293.
- “Social Security: The Absence of Lasting Reform in the Reform Movement,” Cato Journal (Fall 1983), pp. 467-478.
- “State Plant Closings Laws: Their Union Support,” Journal of Labor Research, (Winter 1982), with Bruce Yandle, pp. 101-110.
- “Supply Side Economics and the Vanishing Tax Cut,” Federal Reserve Bank of Atlanta Economic Review (May 1982).
- “A Pro-Market National Industrial Policy,” Cato Journal (Fall 1982), pp. 619-624.
- “The Necessary Normative Context of Positive Economics,” Journal of Economic Issues (September 1981), pp. 703-719.
- “The Construction of the Public Goods Demand Curve and the Theory of Income Redistribution Reconsidered,” Public Choice, 36 (2) (1981), pp. 337-344.

- “The Labor Market Effects of the Minimum Wage: A New Perspective,” Journal of Labor Research (Fall 1980), pp. 255-264.
- “A Bureaucratic Theory of Regulation,” Public Choice (Fall 1980), with Hugh Macaulay.
- “The Economic Justification for Government and the Growth of Government,” Journal of Social and Political Studies (Fall 1980).
- “The Neoclassicists vs. the Austrians: A Partial Reconciliation of Competing World Views,” Southern Economic Journal (July 1980), pp. 1-13.
- “The Logic of Irrational Politics: Nixon and His Reelection Committee,” Public Finance Quarterly (January 1980), with Bruce Yandle, pp. 39-55.
- “Taxation and Income Redistribution: An Unsympathetic Critique of Theory and Practice, Cato Journal (to be completed).
- “The Cost of Voting: Its Fiscal Impact on Government,” Public Choice, 34- (3-4) (1979), with Robert McCormick, pp. 271-284. Abstracted for International Political Science Abstracts.
- “The Non-Rational Domain and the Limits of Economic Analysis,” Southern Economic Journal (July 1979), pp. 145-157. Condensed for DFI Digest.
- “The Economic Basis of Departmental Discord in Academe,” Social Science Quarterly (March 1979), pp. 653-664.
- “Revenue Sharing and Monopoly Government,” Public Choice, 33 (3) (1978), with Robert Staaf, pp. 93-97. Abstracted for International Political Science Abstracts.
- “On the Methodological Boundaries of Economic Analysis,” Journal of Economic Issues (September 1978), pp. 627-645.
- “Irrational Behavior and the Demand for Crime,” Review of Industrial Management and Textile Sciences (Fall 1978).

- “Where is the Economics in Economic Education?” Journal of Economic Education (Fall 1977), pp. 5-13.
- “The Economic Dimensions of Ethical Behavior,” Ethics: Journal of Social, Political and Legal Philosophy, (April 1977), University of Chicago, pp. Abstracted in Sociological Abstracts and The Philosopher's Index.
- “Bureaucratic Profits, Migration Costs, and the Consolidation of Local Governments,” Public Choice, 23 (Fall 1975) with Dolores Martin, pp. 99-100.
- “The Economic Effects of Grade Inflation on Instructor Evaluations: A Theoretical Approach,” Journal of Economic Education (Spring 1975), pp. 99-105.
- “A Comment on an Alternative Approach to the Concept of Demand,” Journal of Economic Education (Spring 1974).
- “The Economics of Evaluating Efficiency Gains in Education,” Journal of Economic Education (Spring 1974), pp. 123-124.
- “The Micro and Macro Economic Effects of Changes in Statutory Tax Rates,” Review of Social Economy (Winter 1973), pp. 20-30.
- “An Exploratory Study of the Economic Understanding of Elementary School Teachers,” Journal of Economic Education (Fall 1971), pp. 26-31.

Other Journal Articles (Extent of Peer Review Uncertain⁴)

- “Orphanages: The Real Story” The Public Interest (Winter 1995).
- “Were the 1980s a `Decade of Greed'?” The Public Interest, January 1992, pp. 91-96.
- “American Competitiveness: Do We Really Need to Worry?” The Public Interest (Winter 1988), pp. 66-80.

⁴ While these articles cleared a review process before acceptance for publication, the process was probably limited.

- “Political Ignorance: An Empirical Assessment of Educational Remedies,” Frontiers of Economics (Summer 1979).
- “Politics, Learning, and Public Goods Literacy,” Frontiers of Economics (Summer 1976)
- “Dying: The Most Economic Way To Go,” Atlantic Economic Journal (April 1974).

JOURNAL NOTES AND COMMENTS (Peer Reviewed⁵)

- “Mr. Albertine's Industrial Policy: Comments” Cato Journal, (Fall 1984).
- “The Necessary Normative Context of Positive Economics: A Reply,” Journal of Economic Issues (Fall 1982).
- “The Economics of Dying: The Misapplication of Comments,” Atlantic Economic Journal (July 1982) with Gordon Tullock, pp. 48-49.
- “The Non-Rational Domain and the Limits of Economic Analysis: a Reply,” Southern Economic Journal (April 1981), pp. 1128-1131.
- “Revenue Sharing and Monopoly Government: A Reply,” Public Choice 37 (2) (1981), with Robert Staaf, pp. 371-374.
- “Where is the Economics in Economic Education? A Reply to Critics,” Journal of Economic Education (Fall 1979), pp. 32-33 (a part section of the journal issue, “On McKenzie's ‘Where is the Economics in Economic Education?’“)
- “The Ranking of Southern Departments of Economics,” Southern Economic Journal (October 1978), with Dennis Gerrity, pp. 608-614.
- “Is Teaching the Best Way to Learn? A Comment,” Southern Economic Journal (April 1978), pp. 994-998.
- “The Economics of Reducing Faculty Teaching Loads,” Journal of Political

⁵ All journal articles, notes, and comments were subjected to the standard blind reviews by two or more academic economists.

Economy (May-June 1972), pp. 617-619.

PAMPHLETS AND WIDELY DISTRIBUTED POLICY PAPERS⁶

- “Saving Health Insurance from the Minimum Wage,” National Center for Policy Analysis, *Brief Analysis* No. 565, July 28, 2006 (with John C. Goodman).
- Microsoft’s “Applications Barrier to Entry”: The Case of the Missing 70,000 Programs , *Policy Briefing* (Washington, D.C.: Cato Institute, September 2000).
- “Mistaken Monopoly: The Microsoft Verdict and the Problem of Antitrust Enforcement” (Mighty Words, www.mightywords.com, April 2000).
- Technology, Market Changes, and Antitrust Enforcement, St. Louis: Center for the Study of American Business, Washington University, February 2000 (with Dwight Lee). Reprinted in Society, vol. 37, no. 6 (September/October 2000), pp. 31-39.
- Policies that Prevent People from Getting Rich in America, St. Louis: Center for the Study of American Business, Washington University, January 1999.
- Getting Rich in America: A Few Simple Rules to Follow, St. Louis: Center for the Study of American Business, Washington University, January 1998.
- “The Hidden Progress of Recent Decades.” St. Louis: Center for the Study of American Business, Washington University, January 1997.
- “The Complex Dynamics of Raising the Minimum Wage,” Brief Analysis (Dallas: National Center for Policy Analysis, May 28, 1996).
- “Minimum Wages and Employment: Why Few Jobs Will Be Lost But Workers Will still Be Worse Off,” Policy Brief 167 (St. Louis, Mo.: Center for the study of American Business, April 1996).

⁶ Almost all publications in this category were subjected to review by two or more academic economists prior to acceptance for publication, although the reviews were not always blind.

- Orphanages: Did They Throttle the Children in Their Care? (Minneapolis: Center of the American Experiment, June 1995).
- Free to Move: The Economic Foundations of the States' Bidding War for Business (Minneapolis: Center of the American Experiment, December 1993, reprinted by the Yankee Institute, 1994).
- The Economy of Faxing: A Technological Threat to the Mail Monopoly. St. Louis: Center for the Study of American Business, Washington University, January 1993).
- The Rich Got Richer But So Did the Poor: Spending Patterns in the 1980s. St. Louis: Center for the Study of American Business, Washington University, August 1992).
- The Value of Part-Time Workers to the American Economy: How Mandated Benefits Will Undercut the Welfare of Part-Time Workers (Washington: Employment Policies Institute, August 1992).
- Technology, the Coasian Firm, and the Globalization of Production. St. Louis: Center for the Study of American Business, Washington University, July 1992, with Dwight Lee).
- America: What Went Right (Washington: Cato Institute, June 1992).
- The "Fortunate Fifth" Fallacy. St. Louis: Center for the Study of American Business, Washington University, February 1992).
- The Takeoff and Crash in Near Midair Collisions. St. Louis: Center for the Study of American Business, Washington University, October 1991).
- The Mandated-Benefit Mirage. St. Louis: Center for the Study of American Business, Washington University, November 1991).
- The Sense and Nonsense of Energy Conservation (Washington: American Petroleum Institute, June 1991); condensed and reprinted. St. Louis: Center for the Study of American Business, Washington University, August 1991).
- Capital Mobility: Challenges for Business and Government. St. Louis: Center for the Study of American Business, Washington University, November 1991; with Dwight Lee).

- Was the Decade of the 1980s a “Decade of Greed”? St. Louis: Center for the Study of American Business, Washington University, July 1991), reprinted in The Public Interest.
- Government in Retreat (Dallas: National Center for Policy Analysis, June 1991; with Dwight Lee).
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MEDIA CONNECTIONS

A large number of columns and general-interest articles (many of which are not listed above) have appeared frequently in most of the country's major regional newspapers and, from time to time, in the Wall Street Journal, New York Times, Washington Post, USA Today, Christian Science Monitor, National Review, and Forbes.